

Alexandru Horia Popovici MBA | Curriculum Vitae

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STRUCTURAL ENGINEERING PROFESSIONAL

A high performing MBA professional with over 32 years experience in Structural Engineering and Construction Management. Possessing a number of significant achievements in managing project, I am able to provide leadership to the highest standards in order to ensure projects are delivered on schedule and within budget. Strong communication skills have enabled me to work successfully within matrix organizations and maintain strong working relations with the supply chain, client organizations and public stakeholders. As a highly analytical professional with a technical oriented mind set, I can overcome emerging challenges through rational thinking and strong problem solving skills. Culturally aware, I am able to work successfully in various cultural and geographical settings. Willing to travel and/or spend extended periods abroad, I am now looking for a suitable position within a market leading company that offers interesting engineering challenges in an international setting.

AREAS OF EXPERTISE

- Contract Negotiation
- Contract Administration
- Health & Safety
- Project Planning
- Engineering Management
- Risk Management
- Structural Engineering
- Infrastructure Projects
- Staff Management

PROFESSIONAL EXPERIENCE

2000 – Present

Project Investments Manager

Linde Industrial Gases, Bucharest, Romania

- Providing leadership to ensure projects are within budget and on schedule.
- Coordinating project planning and cost control activities.
- Managing and coordinating supply chain.
- Negotiating and managing new contracts.
- Liaising with local and central authorities for obtaining permits and authorizations.

Key projects delivered:

- Air Separation Plant Arcelor Mittal Galati.
- Hydrogen Plant OMV-Petrom-Brazi, Romania.
- Office Building Linde Gaz Romania-Cluj, Romania.
- Air Separation Plant in Otelu Rosu, Romania.
- Air Separation Unit Plant In Donetsk, Ukraine, 2009 - 40 million €.
- Filling Station for technical gases in Dnipropetrovsk, Ukraine, 2005 -2 million €.
- Air Separation Unit Plant in Rm. Valcea , Romania - 25 million €.
- Filling Station and Office Building, Bucharest, Romania, 2003 - 1.9 million €.
- Acetylene Plant in Timisoara, Romania, 2004 - 1.6 million €.
- Acetylene Plant in Galati, Romania, 2003 - 1.0 million €.

1998 – 2000

Project Investments Manager

AGA AB Lidingo, Bucharest, Romania

- Coordinated project planning and cost control activities.
- Managed and coordinating supply chain.
- Liaised with local and central authorities for obtaining permits and authorizations.

Key projects delivered:

- Rehabilitation of an Oxygen Plant - 2.5 million USD.
- Rehabilitation of an Acetylene Plant - 1.2 million USD.

1995 – 1997

Senior Project Engineer

Fiat Impresit, Libya

- Designed and coordinated the development of an Administrative Center on behalf of the Libyan Government.
- Managed client negotiations and feasibility studies.
- Coordinated design technical solutions through-out project development cycle.

1993 – 1995

**Chief Engineer
Eurometudes SA, Bucharest, Romania**

- Coordinated economical and cost analysis for projects implementation.
- Provided technical guidance with client organizations.
- Coordinated the rehabilitation of National Roads in cooperation with International Consulting Agencies such as GIBB and LOUIS BERGER.

Key projects delivered:

- Rehabilitation Projects for N.R. 1 & N.R. 7 (34 reinforced and pre-stressed concrete deck bridges).
- Bridge over Danube-Black Sea Waterway at Cernavoda.

1984 – 1993

**Engineer, Senior Engineer and Project Manager
IPTANA SA, Bucharest, Romania**

- Wide experience in structural design of steel, reinforced and pre-stressed concrete, cost analysis, bills of quantities, technical assistance and consulting for a wide range of Bridge Projects all over the country.

Key projects delivered:

- Bridge over Mures at Lipova (Arad), steel-concrete deck, three continuous spans, and total length of 160.00m.
- Bridge over Crisul Repede at Oradea (Bihor), enlarging of the existing bridge (since 1950) for 2 to 4 traffic lanes.
- Pre-stressed concrete decks of 30 and 33m length with 4 bounded pre-stressed beams.

1991– 1992

**Project Manager, Co-operation with SERACOM SA, Bucharest, Romania
IPTANA SA, Bucharest, Romania**

- Consulted in the design, cost and negotiation of steel structures with the Client.

EDUCATION & PROFESSIONAL DEVELOPMENT

- **Professional MBA in Project and Process Management**, Vienna University of Economics and Business, 2010.
- **Member of Site Managers Technical Association-Romania, 2010**
- **Structural Engineering**, Technical University of Construction Bucharest, Bucharest, Romania, 1984.

ADDITIONAL INFORMATION

- **Languages:** English (advanced proficiency).